



MAHPBA MATERIALS



The Real Wood Fire
Designed for the "Feel Good, Choose Wood" project, this four-color piece is designed to present the public with accurate, positive information about the merits of wood heating.

Quantities of 100 @ \$20.00 each

The Real Wood Fire Poster \$7.00 each



Become NFI Certified!

Order your Pellet, Gas or Woodburning HEARTH Systems Reference Manuals now to start studying for upcoming sessions. Price of manual will be deducted from course total.

\$129.00 each



Buying A New Stove or Fireplace?
These are updated and also include a limited number of Worksheets with questions, as well as measurement and sketch areas to analyze your customer's purchase.

Quantities of 100 @ \$20.00 each



Blueprint for Success

Profit Strategies for Specialty Hearth Retailers
We purchased extra copies of this popular hearth industry publication for an Annual Meeting and are offering them to you now at

\$15.95 each



Pellet Heat Saves
Produced by the Pellet Fuels Institute, this brochure gives a good overview of the advantages of pellet stoves and fuel and includes photos of several stoves on the market. I

Quantities of 100 @ \$20.00 each



HEARTH Handbooks for Building Officials

Every hearth industry retailer should have a set in their shop; reps should have them too! What better way to "bridge the communication gap" than to order a set to give to your local building official?

\$49.95 each or \$89.95 for the set



Efficient Ways To Zone Heat Your Home
A new brochure produced by the HPBA, this color tri-fold brochure highlights a variety of gas hearth appliances—stoves, logs, fireplaces and inserts.

Quantities of 100 @ \$20.00 each

HEARTH 101: Introduction to Hearth Systems and Using Hearth 101 for Sales and Customer Service

Hearth 101 - provides fundamental product knowledge and technical information about all major categories of hearth appliances and venting systems. New and intermediate level sales and customer service personnel gain confidence and effectiveness in communication with customers from quickly learning the fundamentals of industry products, how they work, and what they require for safety and performance.

Using Hearth 101 for Sales and Customer Service - demonstrates how sales and customer service personnel can effectively combine technical knowledge from Hearth 101 with basic sales technique and customer service skills to make sales and to get referrals and repeat sales.

\$59.00 each or \$99.00 for the set



Burn It Smart
Consumer information on the benefits of EPA-certified wood stoves and responsible wood burning.

Quantities of 100 @ \$20.00 each

Hiring and Retaining Exceptional Employees

The two "must haves" in any business are (1) customers and (2) employees to service the customer. Hiring and Retaining Exceptional Employees focuses on hiring and retaining employees starting with key elements of a job description and take you through selection, orientation and training. This popular workbook is completely revised and includes the latest industry trends and the current best practices. The updated workbook comes with new industry survey results, best-practice tips and a CD-ROM of forms.

\$109.00 each



Fireplace and Stove Glass Safety
Safety tips to minimize the chance of burn injuries from hot glass on hearth products.

Quantities of 100 @ \$20.00 each

Mail Check Made Payable to:
MAHPBA, 904 Hanover Street, Suite #3, Manchester, NH 03104

-or-

Fax to: 603/669-2741



MAHPBA ORDER FORM

BILL TO:

Name: _____

Company: _____

P.O. (if applicable): _____

Please charge my order to: Visa MC Discover

Card #: _____

Exp. Date: _____

Signature: _____

SHIP TO: _____ Same as Bill To address

Name: _____

Company: _____

Shipping Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Email: _____

Date: _____

<i>Description</i>	<i>Quantities</i>	<i>Quantity</i>	<i>Amount</i>	<i>Total</i>
HEARTH Systems Reference Manual – Wood, Gas, Pellet (circle)	1		\$129.00	
Blueprint For Success	1		\$15.95	
HEARTH Handbooks for Building Officials – Gas Hearth Systems			\$49.95	
HEARTH Handbooks for Building Officials – Solid Fuel Systems	1		\$49.95	
HEARTH Handbooks for Building Officials – Both Gas and Solid Fuel	1 set		\$89.95	

HEARTH 101: Introduction to Hearth Systems	1		\$59.00	
HEARTH 101 for Sales and Customer Service	1		\$59.00	
HEARTH 101: Intro. To Hearth Systems and for Sales and Customer	1 set		\$99.00	
Hiring and Retaining Exceptional Employees	1		\$109.00	

The Real Wood Fire Poster	1		\$7.00	
Brochures – The Real Wood Fire	100		\$20.00	
Brochures – Pellet Heat Saves	100		\$20.00	
Brochures – Gas Products: Efficient Ways to Zone Heat Your Home	100		\$20.00	
Brochures – Buying a New Stove or Fireplace	100		\$20.00	
Brochures – Fireplace and Stove Glass Safety	100		\$20.00	
Brochures – Burn it Smart!	100		\$20.00	

* Shipping Fees 10% of Total Order *

Subtotal	
Shipping	
Total	

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